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Greg serves as Director of Insurance Solutions, focusing on general portfolio strategies, asset allocation and risk management solutions for the insurance industry, both traditional and in the world of alternative risk transfer. In 2023, 2022 and 2021, he was recognized by Captive International as Insurance Asset Manager of the Year and in 2024, made entry into the Captive Review Global Power 50. He also serves as a faculty member for the International Center for Captive Insurance Education. Greg began his career in 1987 and has served as Senior Portfolio Manager for the Institutional Asset Management arms of both SunTrust and Bank of America with a specialization in insurance company portfolio management. From there, he served as Managing Director and Chief Investment Officer for Sovereign Advisers and Lead Strategist and Director of Fixed Income for Boyd Watterson Asset Management. Greg earned a BS in Economics from the University of North Carolina at Chapel Hill and is a member of the CFA Institute.